



### 2023-24 Dealer Soil Pricing Z1

	Item Num	UPC 050197	Size	Pallet Pack	Sugg Retail	Sugg Dealer	Dealer Drop
Potting Mix	AP2	701020	2 cu ft	48	\$17.99	\$12.32	\$10.54
	AP1	701013	1 cu ft	75	\$10.99	\$7.61	\$6.51
	AP16	701167	16 qt.	120	\$8.99	\$6.11	\$5.23
	AP8D	701082	8 qt	120	\$7.99	\$5.25	\$4.50
Moisture Mix	MM1	712019	1 cu ft	75	\$11.99	\$8.18	\$7.00
Raised Bed Mix	RB15	714013	1.5 cu ft	60	\$14.59	\$9.83	\$8.41
Seed Starter	SS16	705165	16 qt.	120	\$10.99	\$7.33	\$6.28
All Purpose Garden Soil	APGS1	711012	1 cu ft	75	\$8.99	\$6.24	\$5.34
Veg & Flower Garden Soil	VFGS1	710015	1 cu ft	75	\$8.99	\$6.24	\$5.34
Lawn Soil	LWS1	720014	1 cu ft	75	\$8.99	\$6.24	\$5.34
Land & Sea Compost	LSC1	715010	1 cu ft	75	\$10.99	\$7.58	\$6.49
Cow Manure Compost Blend	DCM1	716017	1 cu ft	65	\$7.49	\$5.91	\$5.26
Mushroom Compost Blend	MC75	717755	.75 cu ft	75	\$6.99	\$5.52	\$4.91
Stop Charge (<18 pallets)	ST						\$75
Driver Assist	DA						\$75
Flatbed Fee	FB						\$250

**FREIGHT MINIMUM:** 9 Pallet minimum order.  
 Full Truck Load is 18 Pallets. \$75 stop-charge will be applied for LTL.  
 Driver assist charge \$75. Flatbed request charge \$250  
 Items must be ordered in full pallet quantities.  
 LTL orders require coordination and matching for delivery.

**DROP SHIP AREA:** CT, DC, DE, MA, MD, ME, NJ, NY, PA, RI, and VT  
 For availability outside this area, contact your Espoma Territory Sales Manager.

**REGULAR TERMS:** Payment terms are Net 30 Days.

**EARLY ORDER TERMS:** October 1, 2023 through April 30, 2024 Delivery - Net June 1

**PRICES:** All prices in effect 9/1/2023. All prices are subject to change without notice. All orders are subject to prices and freight surcharges in effect at time of shipment.

**DAMAGED GOODS:** The Espoma Company cannot be responsible for the storage and display of goods at a distributor facility or retail store. Adjustments for damaged goods should be made at time of delivery and noted on the shipping documents. When possible, the damaged goods should be returned on the truck making delivery.



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